



Leadership Council Programming

Session: Be an **Impact** Player – Elevate Yourself to Elevate Your Firm

Purpose: Fortify individuals with the modern leadership capabilities needed to fuel their careers and, ultimately, the growth of their law firms.

Objectives:

- Reframe “non-attorneys” as **Revenue Enablers™**, who are critical to advancing their firm’s growth strategies
- Using RightPath assessment tools, participants will increase their understanding of their own **strengths and struggles**, personal preferences, individual conflict style and approach to change (1.5 day option only)
- Understand the importance of **executive presence and Emotional Intelligence** in leadership and professional success
- Deliver practical guidelines and a tool kit for creating a **personal professional development plan** to identify goals and action steps for investing in industry, firm, career and self
- Advance awareness of the importance of **balancing results and relationships** in professional success

Measuring Success: The program is ultimately successful if the capabilities examined here are integrated into department operations, team communications and future talent acquisition.



Led by: Carol Crawford, SPHR, SHRM-SCP, Managing Director

Length: Full day program (1.5 day option includes individual RightPath assessments)

Audience: law firm professional staff (up to 20 participants/session)

Related session: Delivering Excellence Through **High Impact** Teams

Contact Whitney Hudson, Calibrate Legal’s Head of Communications, for pricing, scheduling and additional information at: whitney@calibrate-legal.com or 708.790.3163.